

# YOUR COMPLETE IT SOLUTION READY FOR TODAY'S WORKPLACE

The modern workspace is evolving and workers are no longer tethered to an office. This evolution presents IT professionals with new challenges that require increased flexibility from technology providers. Dynabook's Life Cycle Management (LCM) program offers the kind of flexibility IT departments need to reduce the workload tied to readying and deploying new laptops and managing their life cycle – allowing them to focus on boosting business productivity.



Hardware &  
Configuration >



Refresh &  
Recycle >



Insights >



Hardware >



Software >



Configuration &  
Deployment >



Timesaving >



Management &  
Maintenance >



# A Dynamic Approach to Life Cycle Management

Providing business leaders a smarter, simpler and more flexible way to procure and manage Dynamabook solutions, Dynamabook's Life Cycle Management (LCM) program combines hardware, software, imaging, deployment, asset monitoring, support, product refresh, data erasure, recycling and Absolute® security services into a customizable end-to-end solution. LCM seamlessly scales to your business' needs, making it easy to add, upgrade, recycle and refresh Dynamabook products when business demands.



## Flexible

The right devices and accessories, at the right time.



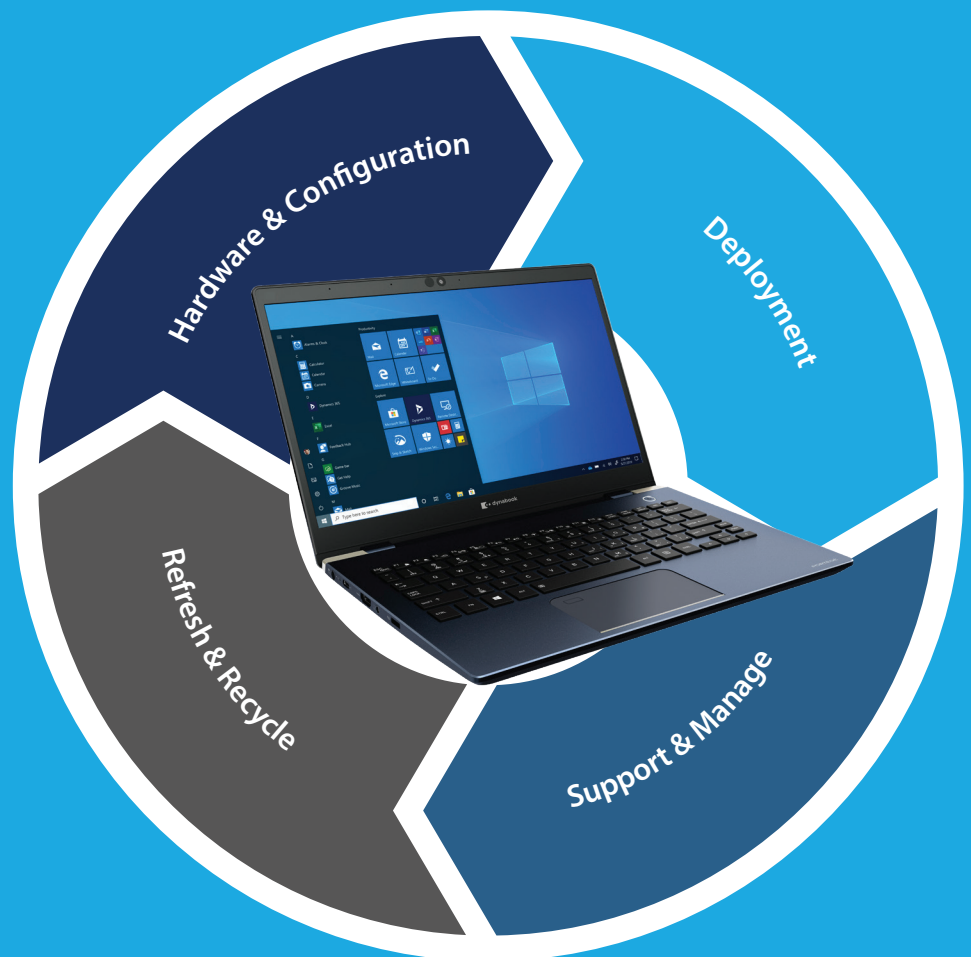
## Simple

IT management made easy. Connect with products, software, lifecycle services and software solutions - all in one place.



## Smart

The latest tech, kept up and running for longer. Gain insights into your complete hardware inventory and track assets for performance and security with our software solutions.



# Hardware & Configuration

Choose from our huge range of Dynabook devices and accessories. Delight your employees with cutting-edge Dynabook technology, from laptops to accessories and peripherals. Dynabook Configuration Services allow you to customize your laptops to meet your exact needs. Our huge range means you can create the device mix that suits your business and users.



## Hardware Matched to Your Business Needs

Dynabook's Build-to-Order program allows you to create the perfect laptop, with the weight and size, screen features, internal specs and critical security components perfectly matched to your business' exact needs.



## PC Imaging

From loading your custom image at the factory, to building an image from scratch and testing it for you, Dynabook laptops can be made ready for work right out of the box.



## BIOS Configuration Services

For a deeper level of system configuration, Dynabook's BIOS can be custom configured at the factory.



## Custom Boot Logo

Your company logo can be added to the system startup screen making each laptop in your fleet uniquely yours and less appealing to theft.



## Asset Tagging

Dynabook asset tagging helps companies improve trackability and reduce loss of deployed laptops.



## Laser Etching Services

Dynabook takes pride in its brand, and knows its customers take pride in theirs too. That is why we offer laser etching of your company's logo directly onto the shell of your Dynabook – which also adds another layer of theft deterrence.



## Windows Autopilot Support

Ideal for businesses with a large remote workforce, Dynabook offers varying levels of Windows Autopilot deployment services. Offering a completely hands-free approach to Windows Autopilot deployment services, our White Glove service provisions your laptops before being shipped out, ensuring they are ready for work right out of the box.



# Deployment

Move from old to new, seamlessly. Your new devices will fit right into your existing set up. We take care of every step to get your teams ready to go, from on-site installation to device configuration.



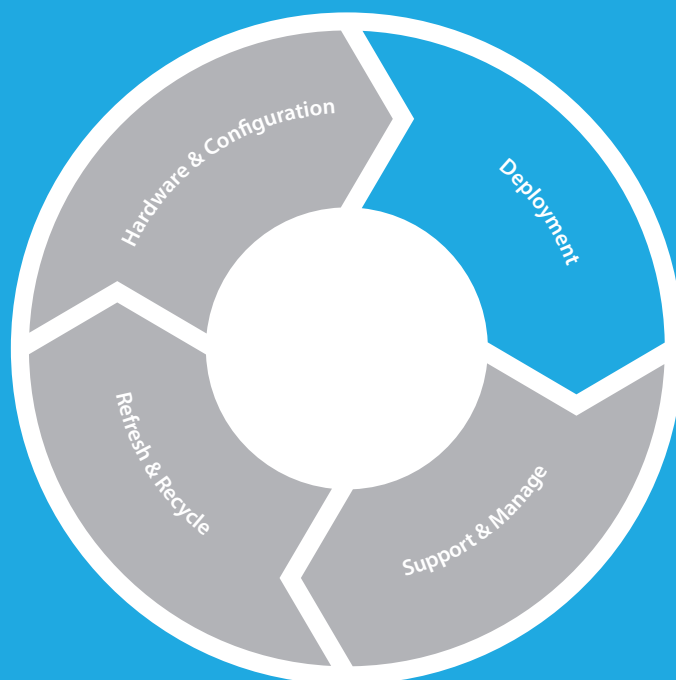
## PC Setup Services

Our PC Setup Services ensure the logistics and setup of new devices and the connection of all required hardware components (laptop, docking station, printer, mouse and keyboard, etc....) so your team is up and running once they push the power button. This service eliminates the tedious and time-consuming steps required to get a fleet of laptops online.



## Digital Display Deployment and Installation

Dynabook will professionally mount, hide cables and connect any digital display in your organization's conference room, lobby or showroom. Before installation, our deployment team will assess your site for design consideration to avoid any business disruption.



# Support & Manage

We'll respond to any issues – so downtime can be kept to an absolute minimum. You can choose from our wide range of services to keep productivity high for your IT assets, IT team and end users.



## Customer Support Options

Our Dynabook Business Support specialists are highly trained experts to help you address your organization's needs, minimize disruptions and maintain a high level of productivity. You can have peace of mind knowing Dynabook has you covered with technical support, repair options, warranty resolution and customer relations.



## Repair Service Options

With four convenient service offerings, we make servicing your Dynabook product painless.

- **Repair-Return Service:** We will coordinate the shipment of your Dynabook-branded laptop to our Depot Center using express overnight shipping in the United States.
- **Global Carry-In Service:** Bring your Dynabook into any of our more than 1,000 Global Authorized Service Providers for quick and convenient service.
- **On-Site Service\*:** Our mobile technicians will come to you as quickly as the next business day within the continental United States.
- **Customer Replaceable Units:** For easily swappable items like batteries, memory modules, HDD/SSDs and AC adapters, customers can request next business day replacement.

## Additional Service Programs

Dynabook offers a series of additional service programs such as Accidental Damage and Handling, Battery Replacement, SSD/HDD Retention, Hot Swap and On-Site services on our laptops to enhance and protect an organization's investment in Dynabook.

## +Care Service<sup>SM</sup> Warranty

We engineer our computing products to provide years of worry-free productivity and back them with the peace of mind of one of the industry's best standard warranty. All Portégé® and Tecra® laptops come standard with a 3-year or 4-year +Care Service<sup>SM</sup> warranty with On-Site.



## Absolute Cloud-Based Device Management and Security Software

The security of your laptop is a top concern, which is why we offer the complete portfolio of Absolute® security software solutions. We can even complete the Absolute® activation process for every laptop before they leave the factory.

\* May require purchase of additional service



# Refresh & Recycle

Keep your data safe and make your device refresh sustainable with our secure, eco-conscious end-of-life services – for when you're ready for your new devices.



## Data Sanitation and Data Destruction Certified HDD and SSD Drive Sanitation

Dynabook's LCM program offers NIST 800-88 compliant data erasure software services for hard drives and SSDs up to 2TBs in size. This process ensures NIST standards for permanent destruction of any sensitive data residing on the drives. For non-functioning drives, we will destroy and recycle using methods best suited for the drive type.



## Removal and Recycling of Used IT Equipment

Eco-Conscious electronics recycling included. Phasing out old technology can be a massive burden for businesses, and for this reason, our LCM program includes recycling of old electronics. When it's time to retire an old laptop, display, printer, etc..., no matter the brand, just let us know and we'll handle the rest in an eco-conscious and responsible manner.



## Asset Resale

Once your retired computing resources are professionally data erased, Dynabook can connect you to one of our asset resale partners to provide a resale value to offset the cost of old system removal and recycling as well as new asset deployment.

