

## PROGRAM OVERVIEW

# DEAL REGISTRATION

Resellers understand the bigger the deal, the greater the competition, which is why the Deal Registration Program empowers you with the advantage you need when bidding on those large deals.

OFFERED TO:

SILVER MEMBERSHIP	✓
GOLD MEMBERSHIP	✓
PLATINUM MEMBERSHIP	✓



## HOW IT WORKS\*

1. The Deal Registration process is intended to record the reseller who first identifies and obtains an approval for a specific end user bid project (25+ units for Tecra® and Portege®, 1,000+ for Satellite Pro™).
2. The approval for Deal Registration protection will be identified on a Channel Bid Letter.  
**NOTE:** There will only be one (1) approved Deal Registration per approved end user bid project (unless the end user customer requests an additional reseller).
3. The minimum 4% discount (MSRP) will be included in the stated Channel Bid Price.
4. This offer is not valid, and may not be combined with, any other Dynabook discounts or rebates outside of the Channel Bid Letter, unless otherwise agreed by Dynabook in writing.
6. Dynabook authorized retailers, brokers and distributors are NOT eligible to participate in this program.

## CONTACT US

The Dynabook Partner Program has so much to offer that we understand you might have questions or need further help. Our DPP Support Team is available to help you get started and keep you moving forward.

**CALL: (833) 678-2300**  
**EMAIL: [dba-insidesales@dynabook.com](mailto:dba-insidesales@dynabook.com)**



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