

DYNABOOK AMERICAS, INC.
DYNABOOK PARTNER PROGRAM – AT DISTRIBUTION DISCOUNT & BID PROGRAM
DISTRIBUTOR CHANNEL COMMUNICATION

OVERVIEW

Dynabook Americas, Inc. announces the At Distribution Discount & Bid Program on select portable computers. With Authorized Distributor’s participation, eligible Dynabook Partner Program Resellers (each, a “DPP Reseller”) will be eligible to receive the stated front-end rebate discount for each eligible product purchased through an Authorized Distributor between January 3, 2022 and March 31, 2022 (the “Promotional Period”).

ELIGIBILITY

(1) DPP Reseller must purchase Dynabook notebooks from an Authorized Distributor during the Promotional Period, (2) DPP Reseller must be authorized to purchase the ELIGIBLE PRODUCTS (see below) on the date of the purchase from Authorized Distributor, and (3) Authorized Distributor must report on the DPP Reseller purchase using a Dynabook approved reporting method, and (4) Eligible number of units must be on the same invoice, combining models or unit quantities to hit the stated required unit amount is not allowed. This offer is not valid, and may not be combined with any other Dynabook or channel discounts or rebates outside of the Dynabook Partner Program.

Model	Portege X40-J1431	Portege X30L-J1331	Portege X30W-J3132	Portege X40-J1437	Portege X30L-J1337	Satellite Pro C40-H14200	Satellite Pro C50-H15200	Satellite Pro C40-J14210ED
Part Number	PPH11U-006001	PCR10U-001002	PDA11U-01W00W	PPH11U-06K001	PCR10U-03V002	PYS36U-00Y03R	PYS33U-01Q022	PYS46U-02L01G
MSRP	\$1,299.99	\$1,329.99	\$1,549.99	\$1,719.99	\$1,749.99	\$599.00	\$649.99	\$669.99
2-9 Units	\$40	\$40	\$40	\$50	\$50	\$5	\$5	\$5
10-15 Units	\$65	\$65	\$65	\$90	\$90	\$10	\$10	\$10
16-25 Units	\$90	\$90	\$90	\$120	\$120	\$15	\$15	\$15
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required
Model	Satellite Pro C50-H15210	Satellite Pro C50-J15210	Satellite Pro C40-H14210	Satellite Pro C40-J14210	Satellite Pro C50-H15250	Satellite Pro L50-G15250	Satellite Pro C50-J15250	Satellite Pro C40-J14250
Part Number	PYS33U-012022	PYS43U-00E00F	PYS36U-00K03R	PYS33U-03F022	PYS33U-03F022	PBS22U-02E01R	PYS43U-00F00F	PYS46U-00E00E
MSRP	\$749.99	\$749.99	\$749.99	\$769.99	\$899.99	\$949.99	\$929.99	\$929.99
2-9 Units	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5
10-15 Units	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10
16-25 Units	\$15	\$15	\$15	\$15	\$15	\$15	\$15	\$15
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required
Model	Tecra A50-J1510	Tecra A50-J1530	Tecra A50-J1511	Tecra A50-J1531	Tecra A50-J1515	Tecra A50-J1535	Tecra A50-J1518	Tecra A50-J1538
Part Number	PML10U-04S04Q	PML10U-04S014	PML10U-00904Q	PML10U-009014	PML10U-01X04Q	PML10U-01X014	PML10U-00C04Q	PML10U-00C014
MSRP	\$919.99	\$969.99	\$969.99	\$1,019.99	\$1,079.99	\$1,129.99	\$1,309.99	\$1,359.99
2-9 Units	\$10	\$10	\$10	\$10	\$10	\$10	\$15	\$15
10-15 Units	\$20	\$20	\$20	\$20	\$20	\$20	\$30	\$30
16-25 Units	\$30	\$30	\$30	\$30	\$30	\$30	\$45	\$45
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required
Model	Tecra A40-J1410	Tecra A40-J1420	Tecra A40-J1418	Tecra A40-J1428	Dynabook E10 E10-S1111ED	Dynabook E10 E10-S1113ED	Dynabook E10 E10-S1131ED	Dynabook E10 E10-S1133ED
Part Number	PMM10U-001049	PMM10U-00101U	PMM10U-0CW049	PMM10U-0CW044	PYT00U-00M015	PYT00U-00M016	PYT00U-00N01D	PYT00U-00N01E
MSRP	\$969.99	\$1,019.99	\$1,309.99	\$1,359.99	\$319.99	\$369.99	\$379.99	\$429.99
2-9 Units	\$10	\$10	\$15	\$15	\$5	\$5	\$5	\$5
10-15 Units	\$20	\$20	\$30	\$30	\$10	\$10	\$10	\$10
16-25 Units	\$30	\$30	\$45	\$45	\$15	\$15	\$15	\$15
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

DISCOUNT DISBURSEMENT

Authorized Distributor(s) must compute and apply the stated front-end rebate discounts to any applicable DPP Reseller transaction at time of purchase. At the end of the promotional period, Dynabook will utilize EDI sales-out reporting to determine qualifying sales totals (units sold out net of returns). To participate in this Program, Authorized Distributor must submit weekly sales out reporting to Dynabook. Any alternative method of sales-out reporting must be approved by Dynabook’s finance department prior to participating in this Program. Dynabook must receive all sales-out reports no later than April 11, 2022 to qualify. Upon Dynabook’s verification of Authorized Distributor’s sales information and reports and the receipt of an appropriate claim, rebate amounts will be calculated, verified, and issued by credit memo to Authorized Distributor. Debits or “invoice offsets” may not be taken in advance. Doing so will forfeit Program participation. Final processing will begin 30 days after the expiration of the Promotion Period to allow for returns.

GENERAL

Dynabook reserves the right to alter, amend or cancel this Program at any time. However, such alteration or cancellation will not affect any funds earned prior to such announcement. Any credit or rebate issued, reflected by, or arising under this Program is not redeemable in cash or cash equivalents. The claim for credit or rebate is not transferable or assignable. Dynabook is not responsible for eligible product availability. All reporting is subject to verification and audit. Noncompliance with rules or inaccurate reporting may lead to disqualification from the Program. Dynabook may also allocate products in its sole discretion. Dynabook reserves the right to interpret the rules of this Program at its sole discretion. All decisions made by Dynabook are final. Program valid in U.S. and on products purchased and sold in the U.S. Void where prohibited by law. Dynabook and its affiliates are not responsible for any damages, taxes, or expenses incurred as a result of this promotion. All contracts and amendments with Dynabook must be current to qualify for this Program.