



Formerly TOSHIBA PC Company

**DYNABOOK AMERICAS, INC.
DYNABOOK PARTNER PROGRAM – AT DISTRIBUTION DISCOUNT & BID PROGRAM
DISTRIBUTOR CHANNEL COMMUNICATION**

OVERVIEW

Dynabook Americas, Inc. announces the At Distribution Discount & Bid Program on select portable computers. With Authorized Distributor’s participation, eligible Dynabook Partner Program Resellers (each, a “DPP Reseller”) will be eligible to receive the stated front-end rebate discount for each eligible product purchased through an Authorized Distributor between April 18, 2022 and June 30, 2022 (the “Promotional Period”).

ELIGIBILITY

(1) DPP Reseller must purchase Dynabook notebooks from an Authorized Distributor during the Promotional Period, (2) DPP Reseller must be authorized to purchase the ELIGIBLE PRODUCTS (see below) on the date of the purchase from Authorized Distributor, and (3) Authorized Distributor must report on the DPP Reseller purchase using a Dynabook approved reporting method, and (4) Eligible number of units must be on the same invoice, combining models or unit quantities to hit the stated required unit amount is not allowed. This offer is not valid, and may not be combined with any other Dynabook or channel discounts or rebates outside of the Dynabook Partner Program.

	Portege Model X40-J1431	Portege Model X30L-J1331	Portege Model X30W-J1312	Portege Model X40-J1437	Portege Model X30L-J1337	Portege Model X40L-K1461	Portege Model X40L-K1467	Portege Model X40-K1431	Portege Model X40L-K1437	Portege Model X30L-K1331
Part Number	PPH11U-006001	PCR10U-001002	PDA11U-01W00W	PPH11U-06K001	PCR10U-03V002	PZA13U-00100M	PZA13U-00U00M	PMM2AU-00S005	PMM2AU-00T005	PCR30U-00301M
MSRP	\$1,299.99	\$1,329.99	\$1,549.99	\$1,719.99	\$1,749.99	\$1,799.99	\$2,219.99	\$1,349.99	\$1,719.99	\$1,379.99
2-9 Units	\$40.00	\$40.00	\$40.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
10-15 Units	\$65.00	\$65.00	\$65.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
16-25 Units	\$90.00	\$90.00	\$90.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

	Portege Model X30L-K1337	Portege Model X30W-K3132	Tegra Model A40-J1410	Tegra Model A40-J1420	Tegra Model A40-J1418	Tegra Model A40-J1428	Tegra Model A40-K1411	Tegra Model A40-K1431	Tegra Model A40-K1418	Tegra Model A40-K1438
Part Number	PCR30U-00401M	PDA31U-04T00G	PMM10U-001049	PMM10U-00101U	PMM10U-0CW049	PMM10U-0CW044	PMM20U-01F005	PMM20U-01F004	PMM10U-0CW049	PMM20U-01G004
MSRP	\$1,799.99	\$1,599.99	\$969.99	\$1,019.99	\$1,309.99	\$1,359.99	\$1,019.99	\$1,069.99	\$1,359.99	\$1,409.99
2-9 Units	\$50.00	\$50.00	\$10.00	\$10.00	\$15.00	\$15.00	\$10.00	\$10.00	\$15.00	\$15.00
10-15 Units	\$90.00	\$90.00	\$20.00	\$20.00	\$30.00	\$30.00	\$20.00	\$20.00	\$30.00	\$30.00
16-25 Units	\$120.00	\$120.00	\$30.00	\$30.00	\$45.00	\$45.00	\$30.00	\$30.00	\$45.00	\$45.00
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

	Tegra Model A50-J1510	Tegra Model A50-J1530	Tegra Model A50-J1511	Tegra Model A50-J1531	Tegra Model A50-J1515	Tegra Model A50-J1535	Tegra Model A50-J1518	Tegra Model A50-J1538	Tegra Model A50-K1510	Tegra Model A50-K1530
Part Number	PML10U-04S04Q	PML10U-04S014	PML10U-00904Q	PML10U-009014	PML10U-01X04Q	PML10U-01X014	PML10U-00C04Q	PML10U-00C014	PML20U-00T007	PML20U-00T006
MSRP	\$919.99	\$969.99	\$969.99	\$1,019.99	\$1,079.99	\$1,129.99	\$1,309.99	\$1,359.99	\$969.99	\$1,019.99
2-9 Units	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$15.00	\$15.00	\$15.00	\$15.00
10-15 Units	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$30.00	\$30.00	\$30.00	\$30.00
16-25 Units	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$45.00	\$45.00	\$45.00	\$45.00
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

	Tegra Model A50-K1511	Tegra Model A50-K1531	Tegra Model A50-K1518	Tegra Model A50-K1538	E10 Model E10-S1111ED	E10 Model E10-S1113ED	E10 Model E10-S1131ED	E10 Model E10-S1133ED	Satellite Pro Model C50-H15120	Satellite Pro Model C50-H15200
Part Number	PML20U-00U007	PML20U-00U006	PML20U-00W007	PML20U-00W006	PYT00U-00M016	PYT00U-00M016	PYT00U-00N01D	PYT00U-00N01E	PYS33U-013023	PYS33U-01Q022
MSRP	\$1,019.99	\$1,069.99	\$1,309.99	\$1,409.99	\$319.99	\$369.99	\$379.99	\$429.99	\$649.99	\$649.99
2-9 Units	\$15.00	\$15.00	\$15.00	\$15.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
10-15 Units	\$30.00	\$30.00	\$30.00	\$30.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
16-25 Units	\$45.00	\$45.00	\$45.00	\$45.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

	Satellite Pro Model C40-H14200	Satellite Pro Model C50-H15210	Satellite Pro Model C40-H14210	Satellite Pro Model C50-H15250	Satellite Pro Model L50-G15250	Satellite Pro Model C50-J15210	Satellite Pro Model C50-J15250	Satellite Pro Model C40-J14210	Satellite Pro Model C40-J14210ED	Satellite Pro Model C40-J14250
Part Number	PYS36U-00Y03R	PYS33U-012022	PYS36U-00K03R	PYS33U-03F022	PBS22U-02E01R	PYS43U-00E00F	PYS43U-00F00F	PYS46U-00D00E	PYS46U-02L01G	PYS46U-00E00E
MSRP	\$649.99	\$749.99	\$749.99	\$899.99	\$949.99	\$769.99	\$929.99	\$769.99	\$669.99	\$929.99
2-9 Units	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
10-15 Units	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
16-25 Units	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
25+ Units	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required	Special Bid Required

DISCOUNT DISBURSEMENT

Authorized Distributor(s) must compute and apply the stated front-end rebate discounts to any applicable DPP Reseller transaction at time of purchase. At the end of the promotional period, Dynabook will utilize EDI sales-out reporting to determine qualifying sales totals (units sold out net of returns). To participate in this Program, Authorized Distributor must submit weekly sales out reporting to Dynabook. Any alternative method of sales-out reporting must be approved by Dynabook's finance department prior to participating in this Program. Dynabook must receive all sales-out reports no later than July 11, 2022 to qualify. Upon Dynabook's verification of Authorized Distributor's sales information and reports and the receipt of an appropriate claim, rebate amounts will be calculated, verified, and issued by credit memo to Authorized Distributor. Debits or "invoice offsets" may not be taken in advance. Doing so will forfeit Program participation. Final processing will begin 30 days after the expiration of the Promotion Period to allow for returns.

GENERAL

Dynabook reserves the right to alter, amend or cancel this Program at any time. However, such alteration or cancellation will not affect any funds earned prior to such announcement. Any credit or rebate issued, reflected by, or arising under this Program is not redeemable in cash or cash equivalents. The claim for credit or rebate is not transferable or assignable. Dynabook is not responsible for eligible product availability. All reporting is subject to verification and audit. Noncompliance with rules or inaccurate reporting may lead to disqualification from the Program. Dynabook may also allocate products in its sole discretion. Dynabook reserves the right to interpret the rules of this Program at its sole discretion. All decisions made by Dynabook are final. Program valid in U.S. and on products purchased and sold in the U.S. Void where prohibited by law. Dynabook and its affiliates are not responsible for any damages, taxes, or expenses incurred as a result of this promotion. All contracts and amendments with Dynabook must be current to qualify for this Program.