

**DYNABOOK AMERICAS, INC.  
DEBIT CARD REWARDS SALES PERFORMANCE SPIF PROGRAM (M86670)**

**OVERVIEW**

Dynabook Americas, Inc. (“Dynabook”) announces a Debit Card Rewards SPIF (“Debit Card SPIF”) Program for **ELIGIBLE ACTIVITIES**. Dynabook Partner Program (“DPP”) Resellers or their sales representatives (“Participants”) are eligible to receive the stated Debit Card SPIF for each ELIGIBLE ACTIVITY completed by the DPP Participant to a qualifying end-user customer between June 1, 2022 and September 30, 2022 (the “Promotional Period”). A “qualifying end-user customer” must (1) have 250+ seats, (2) must not have purchased Dynabook laptops in the last 12 months, and (3) must be registered as a Deal Registration opportunity.

**ELIGIBILITY**

(1) Only DPP Participants who are U.S. citizens or legal U.S residents, 18 years of age or older and have completed an ELIGIBLE ACTIVITY within the Promotional Period are eligible to participate in the Debit Card SPIF Program, (2) Participants must have a valid DPP login account and must be registered with Dynabook using a DPP email domain account. Participants must make their claims using a DPP email account and claims using any third party email domains including but not limited to, Gmail, Hotmail, Yahoo, etc. will not be accepted, (3) Participants must accept these Debit Card SPIF Program Terms and Conditions and claim for the eligible SPIF by completing the Debit Card SPIF Claim Form posted on the DPP Debit Card SPIF web site located at [www.DynabookPartnerProgram.com](http://www.DynabookPartnerProgram.com), and (4) Participants must submit a completed and signed W9 at time of filing the claim. Employees (including sales representatives) of Dynabook America’s Inc. and/or its Authorized Distributors and their respective immediate family members or those living in the same household as such person are not eligible to participate. “Immediate family member” shall be deemed to mean husband, wife, children, mother, father, sister, sister-in-law, brother or brother-in-law. Dynabook laptops are subject to availability and may be allocated in Dynabook’s and/or Dynabook Authorized Distributor’s sole discretion.

***ELIGIBLE ACTIVITIES –SPIF AMOUNT***

<i>Activity</i>	<i>Debit Card SPIF Amount</i>
<b>JOINT CALLS</b> - Joint calls (virtual and/or in-person) must be with a qualifying end-user customer, Participant, and a Dynabook sales rep.	\$25.00

Only one (1) joint call per each qualifying end-user customer and capped at a total of 20 qualifying end-user customers.

<b>PRODUCT PLACEMENT</b> - Demos must be placed with a qualifying end-user customer and approved by Dynabook sales management.	\$50.00
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Placement limited to one (1) per qualifying end-user customer and capped at five (5) for each DPP Participant.

**SELLING DYNABOOK LAPTOPS – (AGGREGATE NET SALES DURING PROMOTIONAL PERIOD)**

Sell 150-249 units	\$500.00
250-349 units	\$750.00
350+ units	\$1,000.00

Only new (A-stock) laptops and sales quantity is net of any returns.

Rewards SPIF are capped at \$1,750.00 for each DPP Participant during the Promotional Period.

**DEBIT CARD SPIF**

Upon completion and validation of the Participant’s claim, Participant will receive through the U.S Postal Service a Dynabook branded Visa® Prepaid Corporate Reloadable Debit Card along with the Visa® Prepaid Corporate Reloadable Debit Card Cardholder Agreement **which the Participant must agree and accept prior to using the card**. Once the card is activated, funds will be remitted to the card account representing the reward that was due. Then the card can be used to make purchases anywhere Visa debit cards are accepted. Balance and transaction details are available online or through a 1-800 number listed within the provided Cardholder information package. **Only a Dynabook Program Administrator can reload funds on the card.**

## GENERAL

All Dynabook Debit Card SPIF earners are solely responsible for the payment of any taxes and other fees and charges where applicable on rewards. Fees, charges, and expenses not specifically stated as included shall be the sole responsibility of the earner. Sales claimed to customers in the Commonwealth of Puerto Rico and other U.S. Territories other than the fifty (50) states and the District of Columbia are not eligible. Dynabook reserves the right to make changes or additions to these Official Rules from time to time during the Promotional Period and/or extend the Promotional Period for any reason at any time by posting the revised Official Rules and information on [www.DynabookPartnerProgram.com](http://www.DynabookPartnerProgram.com). Dynabook also reserves the right to audit all claims. Copies of reseller invoices to the actual end-user may be required by Dynabook for claims to be considered valid. Participants agree to these Official Rules and the decisions of Dynabook regarding sales orders, validity of any reseller invoices, or any other requirements regarding this Program are final and binding in all respects. BY PARTICIPATING IN THIS DYNABOOK DEBIT CARD SPIF PROGRAM, PARTICIPANTS RELEASE DYNABOOK AND ITS DIRECTORS, OFFICERS, EMPLOYEES, AGENTS AND REPRESENTATIVES FROM ANY LIABILITY WHATSOEVER FOR ANY CLAIMS, COSTS, INJURIES, LOSSES, OR DAMAGES OF ANY KIND ARISING OUT OF OR IN CONNECTION WITH DPP AND/OR DPP PARTICIPANT'S PARTICIPATION.